# MORE THAN just CAPITAL

Satori Capital manages more than \$1 billion of committed capital with more than \$350 million dedicated to private equity. We are actively seeking majority and minority investments in rapidly growing businesses with \$5 million to \$25 million of EBITDA.

### HOW WE ARE DIFFERENT

We invest in businesses that operate with a long-term perspective, employ the principles of conscious capitalism, and will benefit from our operating experience.

#### Long-Term Perspective

We are business builders who seek to maximize long-term value and create defensible industry leaders. Our evergreen fund structure enables us to hold investments for the long term, and our investor base of business owners, family offices, and foundations serves as a patient source of capital. As a result, our portfolio companies operate without the pressure to accept tradeoffs associated with short-term investment horizons and instead seek to optimize outcomes for all stakeholders in the long run.

## Conscious Capitalism

We believe that businesses that employ the principles of conscious capitalism generate better returns with lower overall risk. These businesses commit to their mission or purpose and create value for all stakeholders. We believe they are more innovative, less risky, and better-positioned to deliver superior performance in the long term because all stakeholders have a vested interest in the success of the business.

# **Operating Experience**

We partner with leadership teams of companies in industries in which we have relevant expertise and when there is an opportunity to accelerate growth with our experience, networks, and insights through a long-term partnership.

Our leadership team has a long and successful track record as founders and CEOs of privately owned and publicly traded companies. We have led rapidly growing businesses at all stages of development and through all business cycles.

#### Investment Criteria

- Rapidly growing businesses with EBITDA of \$5 million to \$25 million
- Leadership teams that embody the principles of conscious capitalism
- Talented leaders seeking to increase their companies' growth trajectories
- Majority and minority investments with like-minded partners
- Based in the United States

#### Sectors of Interest

- Business services
- Consumer products
- E-commerce
- Financial services
- Food and beverage (especially healthy)
- Industrial automation or companies that can benefit from it
- Software and technology
- Specialty manufacturing

## Portfolio Companies Aligned Leadership Teams, Sustainable Operations, Strong Platforms for Growth



Second-largest health and fitness company in the U.S., offering an array of fitness services



Upscale multifamily and student housing developer, contractor, and property manager



Specialty finance company providing capital to lower-middle-market businesses \*



Real estate brokerage and investment banking firm



Service-oriented distributor of consumable medical supplies



Omnichannel retailer of specialty furniture including modular couches and bean bags



Global leader in the wine closure industry, producing more than two



Tech-enabled provider of land management services



611 service to connect wireless users to customer care centers \*



Producer of branded and privatelabel nuts and dried fruit snacks



billion closures per year \*

Tech-enabled designer and distributor of branded merchandise

\* Currently seeking add-on acquisitions

#### Realized Investments



Megatrends

Platform manufacturer of precision aerospace components (Divested April 2014)



Infrastructure used for largescale transmission of electricity (Divested March 2015)



Designer and direct seller of customizable jewelry (Divested August 2015)



Manufacturer of acrylic paint and containment coatings (Divested October 2015)

#### Private Equity Investment Team Long-Term Relationships, Operating Experience, Capital Markets Expertise

**RANDY SUNNY** RUGGER **IOHN CHRIS** ION ERIK MARSHALL **EISENMAN** VANDERBECK **BURKE GRAFER CRAWFORD GARD HOLMSEN GOLDSMITH** Principal Director Vice President Managing Partner Managing Partner Principal Director Director

NICK CP ZACK
BEZNER HELMS FLINT
Senior Associate Senior Associate Associate

## Operations and Business Development Capital Markets Expertise, Long-Term Relationships, Operating Experience

WILLIAM WILLIE CHAD HOLLOWAY HOUSTON III COOK

Chief Operating Chief Financial Director of Business Officer Officer Development

# Operating Partners Investment Sourcing, Diligence Assistance, Sector Expertise, Portfolio Company Advice

JOHNVICCRAIGMIKEBRENTCARREKERKELLERLENTZSCHMCCALLMCCARTYTechnology & Diverse BusinessTransportation,ManufacturingHealthcare

Business Services Services and Industrials Distribution & Retail

CHERYL PAUL KERN CHRISTIANA ROSNER SCHLOSBERG WILDENTHAL WYLY

Retail & Technology Financial Services Healthcare Consumer Products

# Advisory Board Investment Sourcing, Domain Expertise, Portfolio Company Advisors, Independent Board Members

**PATRICIA** GARRETT **RUSTY** MATT **JODY** IOHN **TERRY PAUL** MACKEY **GRANT MOLLNER RAY** BOONE **CHRISTENSEN ABURDENE BUTLER** Founder, Texas Founder and Social Author,

Leading sociologist Global Head of Co-founder and Former CFO, Capital Bank CEO, Whole responsibility and author on Chairman Emeritus, Bass Family Responsible Foods investing pioneer sustainability Investment, AXA The Container Store Investment Arm



